Results from ISHN's 24th annual White Paper survey



ur 24th annual White Paper, which takes stock of 2007 and makes projections for 2008, is based on responses from 405 ISHN subscribers. The survey was designed and tabulated by Clear Seas Research.

Some of the most pronounced — and disturbing findings from our research come from the responses of professionals employed by organizations with more than 2,500 employees. As the charts on this page indicate, pros in the largest companies are more stressed, more insecure about their jobs, and less satisfied with their senior management leadership than the general

population of all pros we surveyed.

Most of these large corporations have enjoyed sales and profit growth in the past year, yet many EHS pros in these companies report declines in EHS resources. And the outlook for 2008, in terms of EHS budgets, is not promising for many pros in corporate America.

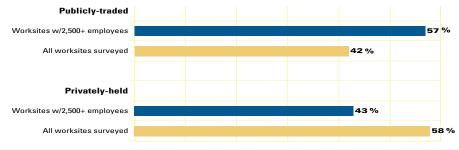
Where's the love? Have many corporations reached what managers consider a satisfactory level of EHS performance, and are now operating in a maintenance mode? Or does the fact that most corporations are publicly-held and must answer to Wall Street's constant demands put the squeeze on EHS departments?

TELL US WHAT YOU THINK!

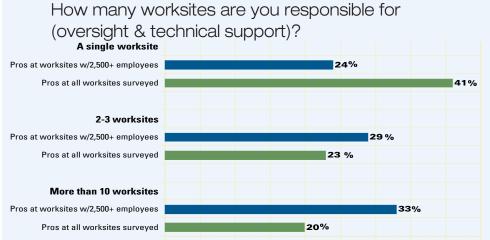
We'd like to hear your comments, opinions and experiences regarding much of corporate America's apparent ambivalent/ shaky/disappointing support for EHS activities. Email us at djsafe@verizon.net. Your responses (anonymous if you desire) will be incorporated into a feature article further exploring this issue - and posted on www.ishn.com.

Public or private?

Is your organization publicly-traded or privately-held?

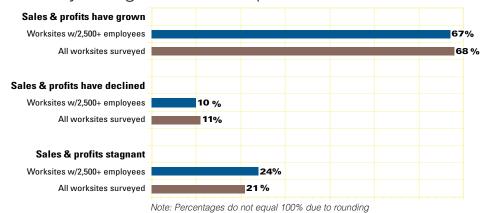


Scope of job



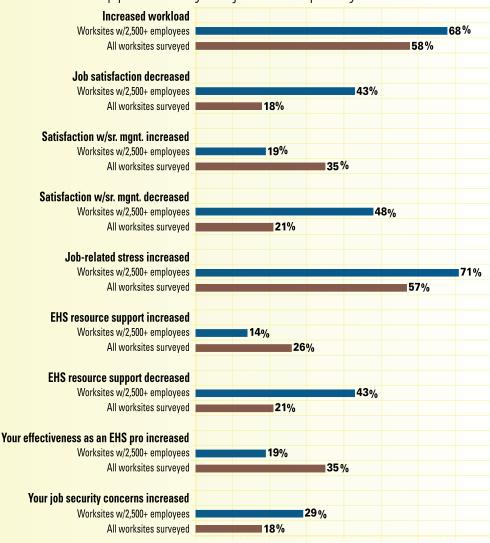
Sales & profits

For your organization in the past 12 months...

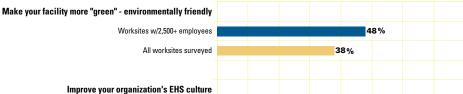


Professional life

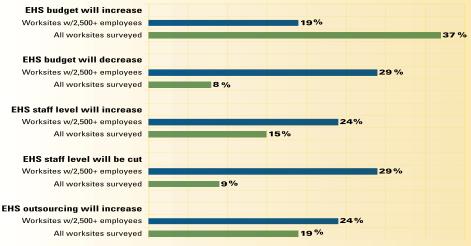
What's happened to your job in the past year?

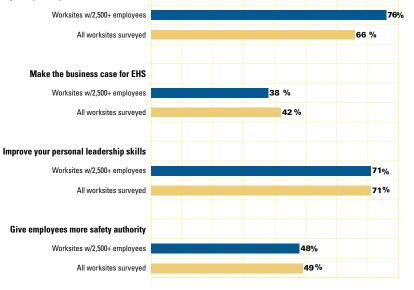


EHS investments in 2008



EHS resources for 20





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