

Executive Summary

Manage Supply Chain Risk with the Standard in Supplier Qualification

The supplier qualification process is an enormous administrative burden that can hinder project timelines and increase operational expenses. Avetta partners with you to eliminate manual effort and errors, improve supply chain visibility and increase efficiency in mitigating risk.

While we have proven results in reducing administrative spend by 75%, this is only one, small benefit of a streamlined contractor management solution. Less tangible but very real are the consequences of a compliant workplace: safer workers, zero penalties, and a better reputation. After all, the cost of life can't be outweighed by the cost of compliance.



Reduced Burden



Cost Savings



Better Business Decisions



Stronger Supply Chain

Products and Services

- **Supplier Prequalification:** Set your business requirements and let Avetta's seasoned professionals do the heavy lifting of collecting and verifying documentation.
- **Insurance Monitoring:** Mitigate risk by ensuring suppliers have the proper amounts of insurance coverage. Specify your insurance requirements, and Avetta's insurance specialists will verify adequate coverage is in place.
- **Safety and Sustainability Audits:** Avetta's safety and sustainability experts thoroughly review programs and policies, as well as perform audits to verify that documented procedures are properly executed so you can better manage risk with leading indicators.
- **Employee Qualification and Training:** Ensure the individual contracted workers complete all necessary training before they arrive on your site.
- **Worker Management:** Easily verify your employee's qualifications and streamline online training. Maintain workforce qualifications with the right management solution built for reducing risk and increasing return.
- **Reporting and Analytics:** Avetta's powerful analytics engine delivers unprecedented visibility into your supply chain. Quickly answer your most urgent business questions with real insights.
- **Systems Integration:** With Avetta's API integration and single sign on (SSO) option, accessing your suppliers' data is simple, secure, and convenient. Easily incorporate the insights into the management systems you utilize every day.

100+
Countries

18+
Languages

450+
Clients

360K+
Connections

3M
Workers

Together We're Better

Avetta is the partner that screens more than 95,000 suppliers globally

Avetta relieves a tremendous administrative burden from your organizations by collecting and verifying the supplier responses based on your unique compliance requirements – **performing the work of 550+ full-time employees and saving organizations more than \$30M in operational costs annually.**

How Our Team Works for You

Upon contract, clients are paired with a **strong support system**. Their insights provide best practices that strengthen supply chain ROI and improve sustainability initiatives.

- ✓ Unmatched in their capabilities, **Avetta's world-class QHSE Professionals** tailor manual, implementation, field and sustainability audits for your specific needs.
- ✓ Findings from audits are reported and suppliers are coached by one of our **120+ global support staff** on how to close gaps and meet your compliance guidance.
- ✓ Behind the scenes, **10 dedicated professionals**, invested in your success are assigned to your account. They help with everything from implementation to training.



Deeper Visibility



Improved Supplier Performance

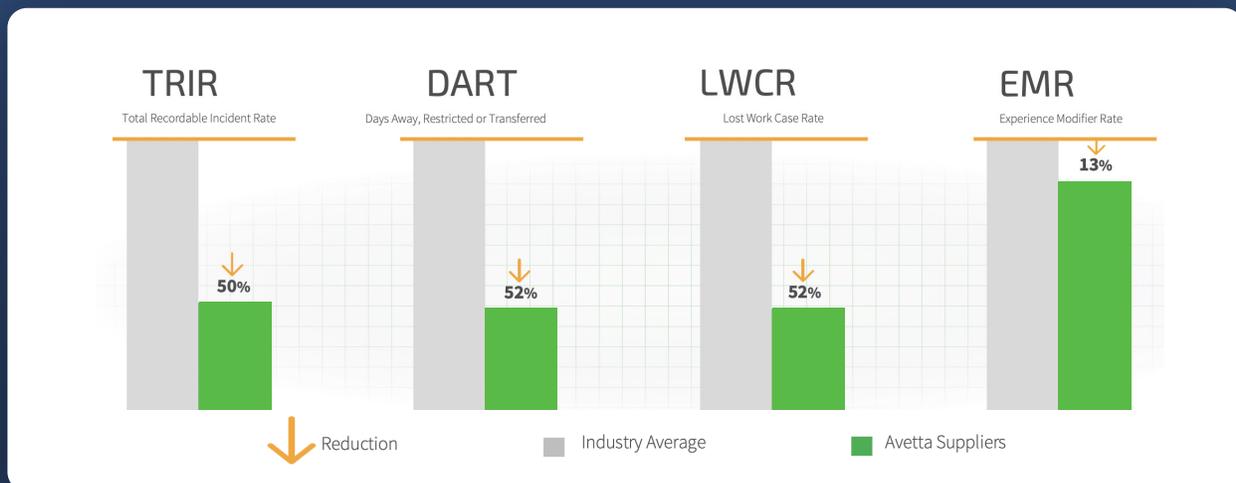


Impartial Evaluations



Increased Confidence

When contractor's safety programs are audited by Avetta, they significantly outperform the national safety averages.



By leveraging Avetta's analytics software, you can make great strides in improving your own safety metrics. With the ability to report on a supplier's compliance status at any time, management can make actionable, informed decisions that keep the workplace safer. **What's more, the longer suppliers stay within the Avetta network, the better they perform year-over-year.**

An Extension of Your Team

We're not in the business of disqualifying your preferred suppliers. We're here to help your contractors meet and beat your compliance standards.

The Supplier Choice

Among suppliers, Avetta reigns as a NPS leader, and it's no question why. Suppliers within our network experience greater cost savings and better support than some of their competitors.

The Avetta customer service team supports more than **98%** of our **95,000+** suppliers in their native languages. With **thousands of global client sites** within our network, we're equipped to handle your suppliers, wherever they may be.

Supplier Benefits



Discoverability

Gain exposure to 450 hiring clients in our ecosystem



Simplicity

Avoid unnecessary forms and time consuming document uploads



Savings

Suppliers spend up to 40% less compared to competing solution providers



Safety

54% lower incident rate compared with competitors outside of Avetta

Supplier Satisfaction



Avetta Marketplace

Your suppliers are working hard to stay compliant and safe. They deserve to be rewarded for that. That's why we've created the Avetta Marketplace, **an online shop that gives your suppliers discounts** on safety-related services, insurance, safety products and so much more.

Key Savings:

- One Certificate of Insurance cost dropped **\$10,000**
- One supplier received savings of **\$130,000** on their Workers' Compensation Insurance
- Another supplier saw **40%** reduction in their employee health insurance program
- Participating suppliers average a **48%** reduction in Workers' Compensation Insurance

Response Time

